



MEXICAN MANGOES



MEXICAN MANGOES

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**Stories that
matter.**

DMASS Business is the leading company in production and commercialization of completely organic farm produce. A 100% Mexican enterprise that has become one of the most important benchmarks of garden produce both in the Mexican and international markets.

We have more than 17 years of experience backing us up, but our clients, from North America and Europe to Middle East, are our biggest strength and guarantee our professionalism.

In addition of having more than 200 acres of top quality crops, we also have more than 24 certifications as important as SAGARPA's organic product seal, and others like SENASICA, Bioagricert, Global GAP, amongst others.

We grow the best varieties of avocado, mango, banana, watermelon, papaya, pineapple, melon, lychee, lemon, jackfruit, coffee and sugar, all seasonal farm produce that are always delivered guaranteeing their freshness and top quality.

OUR MISSION

Being a leader company in the production and commercialization of organic farm produce in national and international markets.

We aim to distinguish ourselves for the superior quality of our products and the satisfaction of our clients, building a strong long term relationship with them.



OUR VISION

Increase our leadership in the commercialization of our farm produce, providing a quality service with continuous improvement, expanding our commercial relationships and guaranteeing the satisfaction of your clients.





OUR PRINCIPLES

1 TRUST

We recognize and believe our clients and work team act in good faith.

2 LOYALTY

Committed to serving our clients at all times.

3 PROFESSIONALISM

Achieving it through discipline, trust, and the desire to learn and progress.

4 INNOVATION

Using technological tools that allow us to fully develop our company.

5 TRANSPARENCY

Always acting consistently providing clear and timely information.



MANGOES CHARACTERISTICS

It is oval in shape, with inedible skin and a variable color from pale yellow to deep red. The pulp is sticky and its coloration also varies, from yellow to orange. The flavor of the ripe mango is sweet, and quite acidic when it is still green. It is a juicy and fibrous fruit, and they have an inner bone.

Succulent, meaty, with a kidney or oval shape; greenish, yellowish or reddish color; very sweet; its seed is flattened, surrounded by a wood deck; it's content reaches more than 20% in sugar.

- ✓ Good Source of Fiber
- ✓ Low-Fat
- ✓ Sodium-Free
- ✓ Cholesterol-Free



SURFACE
Smooth

COLOR
Variable color from pale yellow to deep red.

PULP
The pulp is sticky and its coloration also varies, from yellow to orange.

NUTRITION
Good Source of Fiber
Low Fat
Sodium Free
Cholesterol Free
High in minerals and antioxidants, one mango contains 100% of your daily vitamin C

WEIGHT
Between 10 and 14 oz

Nutrition Facts

Serving size **3/4 cup pieces (124g)**

Amount per serving

Calories 70

% Daily Value*

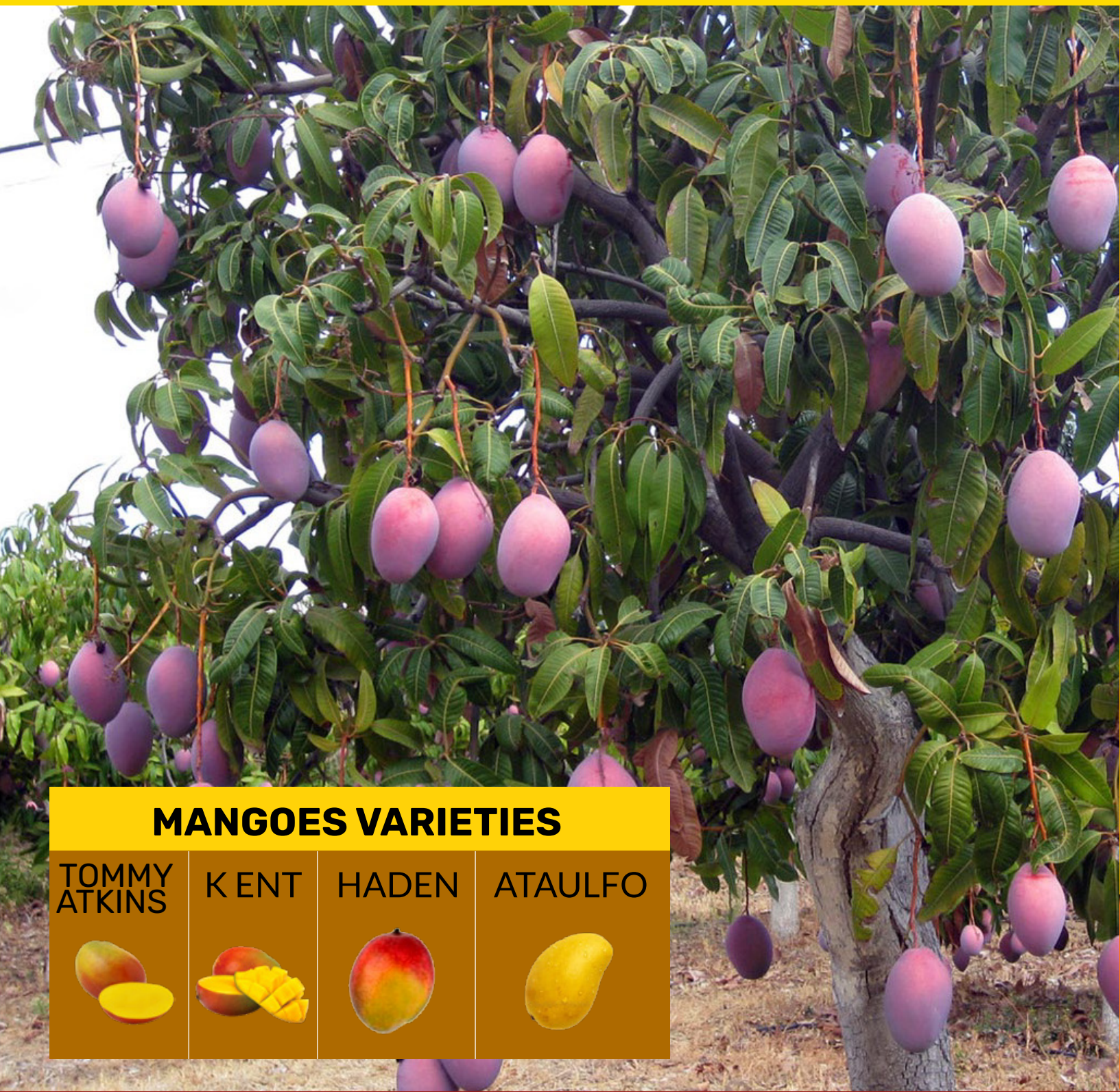
| | |
|-------------------------------|-----------|
| Total Fat 0g | 0% |
| Saturated Fat 0g | 0% |
| Trans Fat 0g | |
| Cholesterol 0mg | 0% |
| Sodium 0mg | 0% |
| Total Carbohydrate 19g | 7% |
| Dietary Fiber 2g | 7% |
| Total Sugars 17g | |
| Includes 0g Added Sugars | 0% |
| Protein 1g | 2% |
| Vitamin D 0mcg | 0% |
| Calcium 14mg | 2% |
| Iron 0.2mg | 2% |
| Potassium 208mg | 4% |
| Vitamin A 67mcg RAE | 8% |
| Vitamin C 45mg | 50% |
| Vitamin E 1.11mg | 8% |
| Vitamin K 5.2mcg | 4% |
| Thiamin 0.035mg | 2% |
| Riboflavin 0.047mg | 4% |
| Niacin 0.828mg | 6% |
| Vitamin B6 0.147mg | 8% |
| Folate 53mcg | 15% |
| Vitamin B12 0mcg | 0% |
| Phosphorus 17mg | 2% |
| Magnesium 12mg | 2% |
| Zinc 0.11mg | 2% |
| Copper 0.137 mg | 15% |
| Manganese 0.078 mg | 4% |
| Selenium 0.7 mcg | 2% |
| Pantothenic Acid 0.244 mg | 4% |
| Choline 9.4 mg | 2% |

*The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.



MEXICAN MANGOES

MANGOES EDAPHIC CONDITIONS AND CLIMATE







ESTABLISHMENT OF THE PLANTATION

Although they can be planted from seed, this method is not advisable since they do not preserve the characteristics of the plant, the spread through the graft is the system used for all the varieties.


WEATHER CONDITIONS

Warm and dry climate, which it can be find in the East, Center and West of the country, with a temperature of 26 °C to 32 °C and an average rainfall of 1,000 to 1,500 mm.(3280.84 to 4921.26tf) It thrives in lands deep of medium texture, well drained, with a pH of 6 to 8.

| MANGOES VARIETIES | | | |
|---|---|---|---|
| TOMMY ATKINS | K ENT | HADEN | ATAULFO |
|  |  |  |  |

| | | | |
|--|--|--|--|
| ✓  26 a 32 °C | ✓  39 to 59 in yearly | ✗  | ✗  |
|--|--|--|--|

GROWS AT ALTITUDES


2,624 ft



MANGOES USES

It is consumed both in fresh fruit and in juices, ice creams, sweets, jams and preserves. Industrially it is processed into pulp, pickles and frozen products. Mango is considered a highly healthy fruit; its high water content (86 1%) is a pleasant way to hydrate.

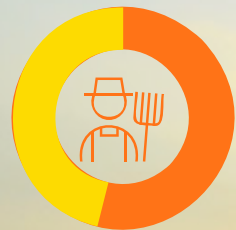


MEXICAN MANGOES

MANGOES MARKETING AND EXPORT

The Mexican Mango

The main states
mango producers:



61.64%

DMASS BUSINESS
Technology applied to
plant health has been
mechanized.

EXPORT MARKETS



90%
United States



5%
Canada



5%
Europe and Japan

Sinaloa

Nayarit

Michoacán

Veracruz

Guerrero

Oaxaca

Chiapas

Mexico in recent years has been the largest producer of mango around the world with a volume of 1.88 million of tons: one of every 25 mangoes consumed in the world is Mexican.

The month of April is when the Mango harvest season starts in Mexico.

In the context of production, 61.64% of the hectares of planting of DMASS BUSINESS MEXICO, has mechanized technology applied to plant health.

MEXICO IS THE LARGEST MANGO PRODUCER IN THE WORLD.







1.88 MILLION
OF TONS









MEXICAN MANGOES

MANGOES **HADEN** VARIETY

The Hadden mango has become one of the most widely cultivated in the world after it was introduced in the early 20th century through south Mexico.

-  **FLAVOR** Sweet and sour with a slight bitter after taste of tropical fruit
-  **AROMA** Tropical fruit with high peach notes
-  **TEXTURE** Firm flesh due to fine fibers
-  **COLOR** Bright red with green and yellow overtones and small white dots
-  **SHAPE** Medium to large with an oval to round shape
-  **RIPENING CUES** Green areas of the mango turn to yellow as it ripens, squeeze gently to judge ripeness.






| MANGOES HADEN PEAK AVAILABILITY | | | | | |
|---|---|---|---|---|---|
| MAR | APR | MAY | JUN | JUL | AGO |
|  |  |  |  |  |  |



MANGOES **KENT VARIETY**

It has a beautiful tone of orange color with light blushing pink on its shoulders, ending with greenish yellow. Its flesh is very sweet, Orange and light consistency. The variety of Mango Kent big in size, weighing approximately 500 to 800 grams.








- **FLAVOR** Sweet with hints of sour notes
- **AROMA** Peach and tropical fruit.
- **TEXTURE** Juicy, tender flesh with limited fibers 
- **COLOR** Dark green and often has a dark red blush over a small portion of the mango 
- **SHAPE** Large oval shape 
- **RIPENING CUES** Yellow undertones or dots cover more of the mango as it ripens.

Is used for the production of:

- Juices
- Ales and liquors
- Pulp concerted
- Cubes and sliced frozen fruit
- Yogurts











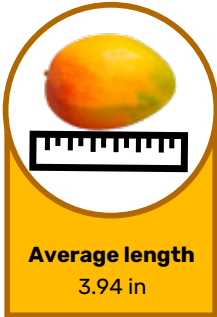
| MANGOES KENT PEAK AVAILABILITY | | | | |
|---|---|---|---|---|
| JUN | JUL | AUG | SEP | OCT |
|  |  |  |  |  |








MANGOES **TOMMY ATKINS** VARIETY

It is one of our mango variety, it is oval, has an orange color and it's texture is thin and sweet.
This variety is one of the best fruits harvested in the regions of the Mexican Republic , it has a a soft skin and a red-orange color.

- **FLAVOR** Tart with sweet notes
- **AROMA** Small hints of tropical fruit and citrus
- **TEXTURE** Firm flesh and high fibers throughout 
- **COLOR** A dark red blush often covers much of the fruit with green and orange-yellow accents 
- **SHAPE** Medium to large with oval or oblong shape. 
- **RIPENING CUES** This mango may not provide any visual cues.



| MANGOES TOMMY ATKINS PEAK AVAILABILITY | | | | |
|---|---|---|---|---|
| JUN | JUL | AUG | SEP | OCT |
|  |  |  |  |  |



MANGOES **ATAULFO (HONEY)** VARIETY

MANGO ATAULFO **APPELLATION OF ORIGIN**



ATAULFO DEL SOCONUSCO, CHIAPAS

The denomination was granted from August 4, 2003 to this fruit derived from Soconusco, Chiapas; On August 27 of that same year, a declaration for the protection of this designation of origin was published in the Official Gazette of the Federation.

Based on this recognition, both the quality and value of exports have been increasing not only for this mango but for other national varieties, according to data from SAGARPA in 2017.



MEXICAN MANGOES

MANGOES **ATAULFO (HONEY)** VARIETY

HISTORY AND CHARACTERISTICS

This mango that bears the scientific name *Mangifera Caesia* Jack Ex Wall has its origins in the year 1963, when research was conducted on this type of fruit in the Soconusco region. At that time, five trees of this mango were found in a property owned by Mr. Ataulfo Morales Gordillo. These trees produced fruits of outstanding characteristics and it was then that buds and small sticks were obtained to reproduce them throughout the Soconusco region.

In the 2003 declaration, mention is made of the characteristics with the obligations that must be fulfilled with the product, among which are the following:

Must weigh on average 350 grams.

A composition of 69% pulp, 19% peel and 8.5% bone. Pulp of firm consistency with very little fiber content, sweet flavor and low acidity; firm, yellow-colored shell as well as being resistant to post-harvest handling.



FLAVOR

Sweet and sour with tropical fruit notes



AROMA

Tropical fruit and peachy notes



TEXTURE

Smooth, firm flesh with no fibers



COLOR

Vibrant yellow



SHAPE

Small, flattened oblong shape



RIPENING CUES

Skin turns to a deep golden color and small wrinkles appear when fully ripe.



Weight
0.77 lb

MANGOES ATAULFO **PEAK AVAILABILITY**

MAR

APR

JUN

JUL

AUG









































































































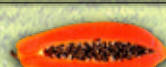



















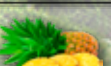







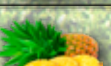










Honey mangos have a very small seed, so there is a high flesh to seed ratio.



MEXICAN MANGOES

FRUIT SUPPLY SEASONS

| FRUIT SEASONS | | | | | | | | | | | | | | | | | | |
|---------------|---|---|---|---|---|--|---|---|---|---|---|---|---|---|---|---|---|-----|
| MANGO | | | | LEMON | AVOCADO | | PAPAYA | BANANA | | | | JACKFRUIT | LYCHEE | MELON | WATERMELON | PINEAPPLE | | |
| TOMMY ATKINS | K ENT | HADEN | ATAULFO | PERSIAN LIME | HASS | FUERTE | MARADOL | TAHI | VALERY | CAVENDISH | TABASCO | | | | | | | |
| JAN | | | |  | | |  |  | |  |  | | |  |  | | JAN | |
| FEB | | | |  | | |  |  |  |  |  |  | |  |  |  | FEB | |
| MAR | |  |  |  | | |  |  |  | |  |  | |  |  |  | MAR | |
| APR | |  |  |  | |  |  |  |  | |  |  | |  |  |  | APR | |
| MAY | |  |  |  |  |  |  |  |  | |  |  |  |  |  |  | MAY | |
| JUN |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |  |  | JUN |
| JUL |  |  |  |  |  |  | |  |  |  | |  |  |  |  |  |  | JUL |
| AGO |  |  |  |  |  |  | |  |  |  |  |  |  | |  |  |  | AGO |
| SEP |  |  | | |  |  | |  |  |  |  |  |  | |  |  |  | SEP |
| OCT |  |  | | |  |  | |  |  | |  |  |  | |  |  |  | OCT |
| NOV | | | | |  | | | |  | |  |  |  | |  |  |  | NOV |
| DEC | | | | |  |  |  |  | |  |  | | |  |  | | DEC | |



AGRICULTURAL **CERTIFICATIONS**



U.S. FOOD & DRUG
ADMINISTRATION



MEXICAN MANGOES

AGRICULTURAL CERTIFICATIONS

As the Work Plan for the Export of MELON to the United States of North America establishes, any Packing-Exporter company must register as a packer and have the according certification. For such effect a Verification Unit authorized by SAGARPA verifies every year our installations and the controls for carrying out the packing tasks according to the specifications that the Work Plan itself establishes.



POLLUTION RISK REDUCTION SYSTEMS

DMASS BUSINESS S.A. de C.V., with the interest of sending harmless products to the final consumer, has implemented this system to reduce the possibility of contamination.

What is the Pollution Risk Reduction System (SRRC)?

It is the group of measures and procedures established voluntarily by SAGARPA to ensure that goods of agricultural, livestock, aquaculture, and fishing origin are produced and processed under hygienic conditions, and that the dangers of physical, chemical, and microbiological contamination are reduced through the application of good management practices.

Food and Drug Administration

DMASS BUSINESS S.A. de C.V., is registered with the U.S. Food and Drug Administration pursuant to the Federal Food Drug and Cosmetic Act, as amended by the Bioterrorism Act of 2002 and the FDA Food Safety Modernization Act, such registration having been verified as currently effective on the date hereof by Registrar Corp:



MEXICAN MANGOES

ABOUT OUR CLIENTS



Product of Mexico
McAllen, Tx



MEXICAN MANGOES

ABOUT OUR CLIENTS



STATE OF QATAR
MINISTRY OF ENDOWMENTS AND ISLAMIC AFFAIRS
PROJECT PROCUREMENT DIVISION
Al Funduq St., Doha, Qatar P. O. Box 422
PROJECT LINE : +974 7722548

Our Ref.: BPP/CTC/093 Date: 2/2/2019

Dmass Business
Mexico
Attention: Mr. Joseph Anthony

**ACKNOWLEDGEMENT OF INTEREST ON CONTRACT NUMBER:
MEIA/PPD/97538/X39A/18**

Dear Sir,

We write to confirm the receipt of your documents for the above contract reference

Your document is undergoing the necessary scrutiny in accordance with the customary laid down of this committee.

You should always make reference to the following information in your contract to this office.

Contract Number: MEIA/PPD/97538/X39A/2018
Tender Number: MEIA/PPD/251006/PR/VOL/18
Project Code: MEIA/00QUR/7728/18
Project Category: Priority A
Section: TB-CAC/PPDING-031

You are required to contact the Committee Chairman Abdul Ibrahim if you need any clarification on +9747722548.

Thank you for your co-operation.

Yours faithfully,
Dr. (Mrs) Mubashir Sulaiman
Board Secretary

STATE OF QATAR
MINISTRY OF ENDOWMENTS AND ISLAMIC AFFAIRS
PROJECT PROCUREMENT DIVISION
Al Funduq St., Doha, Qatar P. O. Box 422
CENT NO: 9063300

Contract Award Certificate
This is to certify that:

MINISTRY OF ENDOWMENTS AND ISLAMIC AFFAIRS
DOHA - QATAR

Has this day the 18th of February 2019
Awarded A Contract To Supply

20 Containers of Mexican Avocado, Lemon Real

Contract Value:
One Million Two Hundred and Seven Thousand Two Hundred and Eighty United States Dollars Only (US\$1,207,280.00)

under Contract No:
MEIA/PPD/97538/X39A/2018

To
Dmass- Business S. A. DE C.V
A.v 602 Via Tapo A, Texcoco Mz. 33 Lt.30 Col.
Cuchilla del Tesoro, Delegacion Gustavo A. Madero,
CDMX, 07900

[Signature]
Executive Chairman



The State of Qatar is one of our major clients/trading partners of Avocado, Lemon, Mango, Papaya, Pineapple, Lychee and Jackfruit.

Our Contact: **Mr. Kalif Ibrahim**

STATE OF QATAR
MINISTRY OF ENDOWMENTS AND ISLAMIC AFFAIRS
PROJECT PROCUREMENT DIVISION
Al Funduq St., Doha, Qatar P. O. Box 422.

International Purchase Order (IPO)

REQUISITION NO: MEIA/PPD/97538/X39A/18
SUPPLIER NAME: Dmass- Business S. A. DE C.V
SUPPLIER ADDRESS: A.v 602 Via Tapo A, Texcoco Mz. 33 Lt.30 Col. Cuchilla del Tesoro, Delegacion Gustavo A. Madero, CDMX, 07900

DATE OF ISSUE: 18/02/2019
REQUISITION DEPT: PROJECT DEPARTMENT
BUDGET NO: / COST CENTRE OR JOB NO: /
SPECIAL DELIVERY/INSTRUCTION: /
DATE: 18/02/2019

DELIVERY DESTINATION: MEXICO
PORT OF Doha: /
URGENCY RATING: NORMAL URGENT EMERGENCY

| S/N | DESCRIPTION | UNIT PRICE | QTY | AMOUNT |
|--|-----------------------------|---------------|---------------|------------------|
| 01. | Mexican Avocado, lemon real | US\$60,364.00 | 20 Containers | US\$1,207,280.00 |
| | HS CODE: 08044001 | | | |
| TERMS: 100% payment by Bank Telegraphic Transfer | | | | |
| APPROVED | | | | |
| TOTAL | | | | US\$1,207,280.00 |

TEST REQUIRED: ☐ MANUFACTURER'S PREMISES ☐ DELIVERY POINT ☐ YES ☒ NO

MEANS OF TRANSPORTATION: ☒ SEA ☐ ROAD ☐ AIR ☐ RAIL

PURCHASING DEPARTMENT APPROVED FOR: *[Signature]*
QUOTATION MORE INFORMATION: ☐ YES ☒ NO
SIGN HEAD OF PURCHASING DEPT: *[Signature]*

APPROVED BY: *[Signature]*
NAME: *[Signature]*
DESIGNATION: EXECUTIVE CHAIRMAN
DATE: 18/02/2019

ICPO NO 3289
SUPPLIER: *[Signature]*
ADDRESS: *[Signature]*
Cuchilla del Tesoro, Delegacion Gustavo A. Madero, CDMX, 07900

This order will only be considered as valid provided no amendment/changes have been signed on signature of acceptance of the purchase conditions (see attached)



MEXICAN MANGOES

INTERNATIONAL QUALITY STANDARDS

IN HANDLING PERISHABLE PRODUCTS

In DMASS Business we follow the highest international quality regulations to handle perishable products.

More than looking for clients, we aim to build partnerships, that's why our main goal is to create long term alliances delivering quality products.

The perishable produce requires an adequate refrigeration, freezing or deep-freezing process, to avoid the growth of microorganism.

This process, best known as 'cold chain', is a series of tasks and processes (storage, distribution, packaging, transport, loading and a loading) with controlled humidity and temperature.

We have partnered with experts like DICEX Integral Trade and AMS Logistics Movers to ensure the products arrive to their destinations in perfect state.



MEXICAN MANGOES

OUR TEAM



**LIC. OSVALDO YARIK ALEGRÍA
MILLÁN**
PRESIDENTE DMASS BUSINESS



Valeria Castañeda Flóres

RECURSOS HUMANOS

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vc_rh@dmass.com.mx



Dhamaris Geraldine Ramírez Medina

LOGÍSTICA INTERNACIONAL

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dgrm_logistica@dmass.com.mx



Adela Concepción Sepúlveda

CONTABILIDAD

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atencion-clientes@dmass.com.mx



MEXICAN MANGOES

NATIONAL OFFICES

ESTADO DE MÉXICO

OFICINA **TECÁMAC**



Lic. Arturo J. Remedios Alarcon Olivares

Director General Dmass Business Tecamac

📍 Paseo del Reloj N.13, Col Hacienda ojo de Agua Tecamac, Estado de México

fundacionarturodealarcon.org

✉ atencion-a-clientes@dmass.com.mx

BODEGA Y **EMPACADORA** **IXTAPALUCA**



Ricardo Domínguez Hernández

DIRECTOR GENERAL BODEGA Y EMPACADORA IXTAPALUCA

📞 +52 1 55 4120 0373

✉ atencion-clientes@dmass.com.mx



MEXICAN MANGOES

NATIONAL OFFICES

CAMPECHE

PLANTA DE **PRODUCTOS**
CONGELADOS **CAMPECHE**



Brenda Rodríguez Carranza

DIRECTORA GENERAL PLANTA CONGELADOS CAMPECHE

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atencion-clientes@dmass.com.mx



MEXICAN MANGOES

INTERNATIONAL OFFICES

DMASS BUSINESS —

WE EXPAND
OUR HORIZONTS



OFFICES AND DISTRIBUTION CENTER IN UNITED STATES



MEXICAN MANGOES

BANK DATA



Trade

Número de cuenta 65-50672871-4

CLABE: 014180655067287143

TITULAR (CLIENTE): DMASS BUSINESS SA DE CV

Código de Cliente 44896199

DOMICILIO: AV 602 VIA TAPO AV TEXCOCO MANZANA 33 LTE 30, COL.: CUCHILLA DEL TESORO
GUSTAVO A MADERO, CIUDAD DE MEXICO, CP: 00007900
TEL.: 5572613904

REGIMEN PARA REALIZAR DISPOSICIONES DE LA CUENTA: INDIVIDUAL

CORPORATE OFFICES

Our corporate headquarters are located in Estado de México, we also have national offices in Chiapas, Monterrey, and Tecámac and international offices in USA, Laredo, Texas.



MEXICAN MANGOES



DMASS
— BUSINESS —

OFICINAS CORPORATIVAS

*Paseo de los Frailes, Manzana 50, Lote 31,
Casa A, Unidad Habitacional, San Buenaventura
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